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Florida Venture Forum Announces Presenting Companies at the Annual Florida Venture Capital Conference, Taking Place January 30-January 31, 2020 in Orlando, FL.

Tampa and Miami, FL. - January 15, 2020 - The Florida Venture Forum, Florida's largest statewide support organization for investors and entrepreneurs, is pleased to announce the companies selected to present and exhibit at its 2020 Florida Venture Capital Conference, being held January 30-January 31, 2020 at the JW Marriott Grande Lakes in Orlando, Florida.

"The selection committee for Forum's 2020 venture capital conference has selected a diverse group of companies representing multiple industries within and outside of Florida," said Jennifer Dunham, general partner at Arsenal, chair of the conference selection committee and a Florida Venture Forum board member. "I am looking forward to attending the 29th annual Florida Venture Capital Conference, which has become the premier venture capital event in Florida. The opportunities for networking and the quality of the programming are unmatched!"

The diverse group of presenters includes companies from throughout the State of Florida and beyond, representing multiple industries and technologies. Presenting companies were selected by a committee of active equity investors. To date, past presenters have raised more than \$6 billion in equity funding resulting in a total economic impact statewide of approximately three times that amount.

Central & West Central Florida

Admiral, (www.getadmiral.com), Gainesville, the company helps digital publishers grow visitor relationships & revenue, via adblock recovery, digital subscriptions, email subscriptions, social growth, privacy consent & more. Admiral has pioneered Visitor Relationship Management (VRM), analogous to "Hubspot for Media Companies" to put the right offer, in front of the right visitor, at the right time to optimize revenue.

Anchor, (www.AnchorRides.com), St. Petersburg, is a 'Managed Marketplace' that connects Boat/Yacht Owners & Captains to Boat/Yacht Renters & Charterers for unforgettable on-the-water experiences through a dedicated Concierge Service. The company allows private yacht owners to start a new (or improve an existing) yacht charter business to take advantage of revenue & tax benefits.

BLACKCLOAK, (www.blackcloak.io), Lake Mary, the cybersecurity company has two main offerings - cybersecurity and privacy protection delivered through both remote and in-person experiences. These offerings are 75% manual at the moment but being automated into full product offerings that will leverage their own technology and enterprise-grade cybersecurity tools and techniques.

Dabbl, (www.getdabbl.com), Tampa, is mobile app where consumers are paid to view and engage with brand advertising. By making ads more enjoyable and evolving the value exchange between advertiser and consumer to be more meaningful than "free media", Dabbl improves advertising for the two most important people in the ad market – the consumer and the advertiser. Dabbl's direct brand clients include many of the world's most valuable brand companies including Procter & Gamble, General Mills and Mondelez.

Finexio, (www.finexio.com), **Orlando**, is a payments execution solution that helps companies pay their suppliers more effectively at a lower cost. They optimize Business to Business (B2B) payments by identifying which payments can be delivered electronically such as those currently being paid by check. The net result is more electronic payments, cutting costs of manual and expensive processes, and concurrently creating revenue from rebates and increased savings from interchange fees.

Fortress Information Security, LLC, (www.fortressinfosec.com), **Orlando**, secures critical infrastructure from cyber security risks utilizing proprietary technology and managed services. Fortress currently secures over 10% of the US Power Grid with asset and vendor management solutions. Fortress is the only company that connects assets and vendors in a holistic approach in compliance with upcoming power utility regulation deadlines.

Gale Healthcare Solutions, LLC, (www.GaleHealthcaresolutions.com), **Tampa**, places credentialed clinicians at partner facilities through a proprietary scheduling mobile app/web platform called "Gale." The company was founded in 2016 and has grown from an employee base of 200 clinicians to over 14,000 clinicians operating in 25 states. Simply put, Gale places the right person at the right place for the right time.

Peerfit, (www.peerfit.com), **Tampa**, provides a wellness benefit that offers flexibility and personalization. They have two product lines, Peerfit Core (under 65 commercial insurance or employers) and Peerfit Move (Medicare Advantage). Each leverages the Peerfit network of gyms, studios, and digital partners and infrastructure, but the end user interface and partner network are tailored to each customer group. Additionally, both products offer community, gamification, and engagement features to increase use and relevance to members.

RedTeam Software LLC, (www.RedTeam.com), **Orlando**, is a subscription SaaS software designed for commercial construction. The company is a collaboration platform for commercial contractors that helps with every aspect of your company, from managing business development and preconstruction, to job site management and project closeout. They provide real-time collaboration between your internal teams, customers, and vendors, enabling them to have instant access to all the information they need for a successful project.

Northeast Florida

Inventory Source, Inc, (www.inventorysource.com), **Jacksonville Beach**, is a leader in dropship fulfillment software and multi-channel solutions for retailers, distributors, and manufacturers. Products and services include: SaaS products for SMB retailers, a turnkey offering for new retailers, and an advanced vendor/dealer management SaaS platform for SMB and mid-market retailers, brands, and distributors.

Wellbox, Inc., (www.wellbox.care), **Jacksonville**, is a chronic care management services company. The company's team of registered nurses, enabled through the Wellbox Operating System, provides care management services to high-risk, high-cost populations - such as Medicare patients and employees with chronic diseases. The service platform is completely turnkey; Wellbox provides the systems, expertise and resources required to identify the eligible patients, manage the enrollment process, provide telehealth based care coaching services and process the associated Medicare reimbursement or employer billing, respectively.

Southeast Florida

Intercept TeleMed, (www.intercepttelemed.com), **Weston**, is a Tele-ICU platform and services that revolutionizes critical care in hospital ICUs. They use telemedicine, smart technology, and Critical Care Professionals to provide care-as-a-service in hospital ICUs. They improve critical care, save patient lives and improve the lifestyles of bedside providers.

RSPCT Sports tech, (www.rspctbasketball.com), Davie, the company uses basketball shot tracking technology, HW and SW solution. Applies to everyone from All-star players to amateurs playing in the back yard.

Vigilant Biosciences, Inc., (www.vigilantbiosciences.com), Ft. Lauderdale, is a leading innovator and developer of solutions that aid in the early detection and intervention of oral cancer. Their vision is to provide a solution for the rapid detection of early stage oral and throat cancers in a quick, easy, and affordable manner using Vigilant's patented bio-marker technology. Their goal is to increase the survival rate to 80%-90% which would dramatically improve the quality of life for patients.

Out of State:

K4Connect, (www.k4connect.com), Raleigh, NC., the company is a purpose-driven technology company that creates connected-life solutions that serve and empower older adults and individuals living with disabilities, together with the people, communities and organizations that support them. K4Connect's solutions integrate the latest in Smart Home, Smart Wellness and Smart Living technologies into single easy-to-use solutions designed specifically for and with those they serve. The Company's premier solution, K4Community, is currently being used by tens of thousands of senior living residents and staff across the country.

Exhibiting Companies:

Alternatives to College LLC, (www.alternativestocollege.com), Boca Raton, the company solves the new-skill-shortage problem that is being created by the fast-moving digital economy. They do this by being the largest and most complete source of direct access to over 500 providers offering thousands of courses on everything from coding boot camps to sales psychology and health care support.

EPICA, (www.epica.ai/), Davie, is a prediction service that uses a customer data platform to help companies grow by unifying data sources, anticipating customer behavior, and activating powerful recommendations through different channels.

About The Florida Venture Forum: The Florida Venture Forum is Florida's largest statewide support organization for investors and entrepreneurs, helping emerging Florida companies connect with sources of capital from across the country. The organization provides programs statewide throughout the year in addition to hosting the Florida Venture Capital Conference, the Statewide Collegiate Business Plan Competition and the Early Stage Capital Conference. For more information, visit: <http://www.flventure.org>.

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