



FOR IMMEDIATE RELEASE: Contact: Pat Schneider, Florida Venture Forum, Pat@flventure.org

## Florida Venture Forum Announces Presenting and Showcase Companies at the Annual Florida Venture Capital Conference, March 3-4, 2021

Tampa and Miami, FL, February 24, 2021 - The Florida Venture Forum, Florida's largest statewide support organization for investors and entrepreneurs, is pleased to announce the companies selected to present and showcase at its all-virtual [2021 Florida Venture Capital Conference, on March 3-4, 2021](#).

*"The Forum's 2021 Venture Capital Conference will be a must attend event,"* said Jennifer Dunham, general partner at Arsenal, chair of the conference selection committee and a member of the Florida Venture Forum's executive committee. *"The diverse group of presenting and exhibiting companies chosen by the selection committee, coupled with an impressive lineup of speakers and engaging programming, will provide something of interest to all attendees."*

The selected group of presenters and exhibitors includes companies from throughout the State of Florida and beyond, representing multiple industries and technologies. Presenting and exhibiting companies were selected by a committee of active venture capital investors.

[Registration](#) is open and attendees can log in to attend and hear pre-recorded pitches and live Q & A sessions between investors and selected presenting companies, as well as other live and recorded programming. Presenting and showcase companies, by region:

### [Central & East/West Central Florida](#)

[Censys Technologies Corporation](#), ([www.censystech.com](http://www.censystech.com)), Daytona Beach, is an integrated airborne solutions company. Currently, they sell a line of drone products and ground control stations that are surrounded by recurring service sales including equipment leasing, maintenance, and training.

[Encoda LLC](#), ([www.encoda.com](http://www.encoda.com)), Tampa, is a leader in real-time healthcare reimbursement automation and revenue cycle management technology and services that empower medical business offices to cost-effectively collect the most money, in the shortest time possible.

[Evren Technologies](#), ([www.evrenvns.com](http://www.evrenvns.com)), Newberry, is advancing the treatment of PTSD by delivering cutting-edge VNS technology to a user-friendly and intelligent hardware and software platform that is easy to use and personalized. Their initial medical device - the Phoenix® - delivers transcutaneous auricular vagal nerve stimulation (taVNS) in a discreet earbud design. Pairing the Phoenix with our PTSD symptom tracking app will allow for reimbursable remote clinician monitoring and the establishment of a leading database on PTSD patients that collects biosignals,

symptom tracking, triggering events, and therapy effectiveness.

**Method Testing Laboratories, Inc.**, ([www.methodtestinglabs.com](http://www.methodtestinglabs.com)), Tampa, the company serves customers in the cannabis and hemp industries. They provide a critical required regulatory service for their customers and compete on quality, speed, and service. The current providers are unable to deliver this critical service and continue to fail this growing industry. Method Testing Labs is improving every aspect of the analytical testing industry with improved quality, the fastest turnaround times and superior high-tough customer service.

**Neuro20 Technologies**, ([www.neuro20.com](http://www.neuro20.com)), Tampa, manufactures the Functional Impulse Training and Rehabilitation System (FITR), a wireless wearable textile providing intervention through an IoT integrated biosensor platform. This system treats a wide variety of neuromuscular conditions and injury, has defense applications, and fitness benefits.

**Qwikcut LLC.**, ([www.Qwikcut.com](http://www.Qwikcut.com)), Deland, the company provides a game-film analysis platform (The Platform) for colleges, high schools, middle schools, and club teams to store, share, and analyze game film.

**Statusphere**, ([www.joinstatus.com](http://www.joinstatus.com)), Orlando, the company gets thousands of people talking about any brand at the push of a button. In Statusphere's marketplace, brands pay to get people talking about their product and members get free products in exchange for talking about the brand. By combining e-commerce and social browsing they are enforcing the natural way people find brands they love - through people they already trust.

**Techfit Digital Surgery**, ([www.techfit-ds.com](http://www.techfit-ds.com)), Daytona Beach, the company aims at making customized implants the new standard of care for musculoskeletal pathologies by providing a complete solution. This solution starts with the patient's imaging (CT/MRI), they then convert this into a 3D model of the patient that they then use to interact with the surgeon and plan the treatment and if needed print models for surgical trial workshops.

**Tomahawk Robotics**, ([www.tomahawkrobotics.com](http://www.tomahawkrobotics.com)), Melbourne, the company is the leading innovator of command-and-control solutions that transform how humans and unmanned systems work together to make the world more safe and secure. From the battlefield to remote industrial sites, their products and technology safeguard users working under the most extreme and stressful conditions.

**Vendita**, ([www.vendita.com](http://www.vendita.com)), Tampa, the company helps manage the databases that manage your data no matter where it resides, on-premise, in the cloud, or hybrid. MAS enables you to work the way you need to work in the 21st century through cloud rationalization, closing IT knowledge gaps, managing remote workforces and so much more.

**ViewStub**, ([www.viewstub.com](http://www.viewstub.com)), Orlando, the company has designed the shopify of video content and events. Their all-in-one platform provides brands, content creators, and event organizers the needed tools to maximize their revenue, global reach, and ROI through virtual, in-person, and hybrid events.

## **Northwest Florida**

**RCI Health Metrics, LLC.**, ([www.rcihealthmetricsllc.org](http://www.rcihealthmetricsllc.org)), Pensacola, the company produces platforms, the SCI-I, II, and III for measuring and treating patient distress in healthcare institutions. They're currently in 7 hospitals nationwide and looking to expand to the over 300,000 institutions with a yearly revenue potential of \$4B/year. Co-invented at Duke Medical School in 2011 and beta-tested and validated at numerous hospitals since, they began monetizing the platforms in 2020 and are ready to develop nationwide.

## Northeast Florida

**Azimuth GRC**, ([www.azimuthgrc.com](http://www.azimuthgrc.com)), Jacksonville, the company revolutionizes the world of regulatory compliance by providing companies a single software platform that easily manages compliance AND provides automated updates to federal and state laws. They are a subscription-based software company that sells to heavily regulated industries.

**SourceFuse, Inc**, ([www.sourcefuse.com](http://www.sourcefuse.com)), Jacksonville Beach, the company is transforming the way today's most successful companies digitize their processes and leverage cloud-technology to advance on their technology roadmap. As a leading AWS Advanced Consulting Partner, SourceFuse has delivered over 600 AWS implementations that boost efficiency, ensures compliance, delivers actionable insights and lowers total cost of ownership.

## Southeast Florida

**Bambino Technologies, Inc.**, ([www.bambinositters.com](http://www.bambinositters.com)), Ft. Lauderdale, the company is a private social network and marketplace designed to connect parents with sitters that their friends and neighbors recommend. Families can find, book, and pay for vetted babysitters right through their app.

**BDEX, LLC**, ([www.bdex.com](http://www.bdex.com)), Coral Springs, is the first ever Data Exchange Platform (DXP). Combining hundreds of data sources in real-time into one unique data infrastructure, BDEX offers the most powerful, most accurate identity graph available in the U.S. market. BDEX empowers B2C companies to use the power of data to understand consumer behaviors and intents, helping them reach the right people at the right time.

**CIELO**, ([www.cieloconnects.com](http://www.cieloconnects.com)), Miami, is an enterprise software company that makes delivering content for businesses in the real world as efficient as it is in the digital online world. Utilizing the latest in IoT, cellular, and QR technology, CIELO's cloud-based content distribution software provides businesses a centralized platform to turn their TVs and their customer's smartphones into their best sales and marketing tools.

**Intercept TeleMed**, ([www.intercepttelemed.com](http://www.intercepttelemed.com)), Weston, the company is a Tele-ICU platform and critical care services that revolutionizes critical care in hospital ICUs. Using tele-medicine, smart technology, predictive analytics and fixed and portable devices, from iPhones to portable carts to fixed audio and visual, to provide care-as-a-service to hospital ICUs. Improves critical care, saves patient lives and improves the lifestyles of bedside providers. They use evidence-based practices and 24/7 attention with ICU specialist-led care to hospital ICUs transforming the cost of 24/7 care and bringing advance specialist care where it is not otherwise possible.

**Mela Artisans Inc.**, ([www.melaartisans.com](http://www.melaartisans.com)), Boca Raton, is an affordable luxury home decor and furnila Artishing brand. It is based on designing and sourcing ethically sourced, handcrafted products from India that have a meaningful impact on the lives of artisans and preserve heritage crafts. Mela now sells to many of the major retailers in the US such as HomeGoods, TJX, Bealls, Ross, Burlington and Tuesday Morning. Mela also sells to several hundred ☐ne boutiques nationwide. Mela has a signi☐cant DTC business on Amazon, Wayfair, Chewys, and other marketplaces and plans to use growth capital raised to grow its own digital brand.

**Play2Pay, Inc.**, ([www.play2pay.com](http://www.play2pay.com)) Miami, the platform enables mobile phone users around the world to pay their service provider bills by playing games, watching videos and completing special offers on their devices. Consumers have fun discovering new apps and brands while app developers and brands acquire new customers.

**Premier Virtual, LLC**, ([www.premiervirtual.com](http://www.premiervirtual.com)), Boynton Beach, is a veteran-owned business that has developed a proprietary virtual recruiting event software that bridges the gap between technology and human interaction.

**Simplenight**, ([www.simplenight.com](http://www.simplenight.com)), Miami, the company is a B2B platform providing infrastructure for the connected future in areas including cars, homes, cities and more. Simplenight connects vendors with over 500 million people and over 100 million cars and homes globally to easily book their products or services.

**Vijilan**, ([www.vijilan.com](http://www.vijilan.com)), Aventura, is a Cyber Security company that protects Small to Medium size companies primarily in finance, healthcare, and manufacturing through continuous monitoring 24/7 out of its own dedicated Security Operations Center. Vijilan provides its services through the Managed Service Providers (MSPs) in the US. Vijilan is leveraging its own property application to ingest data and has developed all the applications that MSPs use to interact with its services.

**Xennial Digital**, ([www.xennialdigital.com](http://www.xennialdigital.com)), Weston, the company is focused on the development of educational and training simulators using Virtual Reality (VR) and Augmented Reality (AR). Their solutions are designed to create hands-on, virtual environments which academic and enterprise organizations can utilize to educate, train and develop skills for their students and workforces. Their core focus is on the development of training products for the Health market. The submarket they are focusing on, is organizations that train nurses. Through their immersive training simulators, they're offering VR/AR content modules that enable nurse training organizations to provide a virtual, hands-on experience for nurse students and nurse practitioners to learn remotely.

### **Southwest Florida**

**Constant Companion, LLC**, ([www.constantcompanion.com](http://www.constantcompanion.com)), Sarasota, the company has invented, patented, and currently sell, recurring monthly subscriptions for their purpose-built line of smart speakers called Constant Companion that help older adults or those with disabilities stay more engaged, connected, and protected 24/7 without giving up a bit of privacy, because only their voice technology gives clients peace of mind over privacy, knowing their identity is completely anonymized behind a military-grade secure, encrypted network backed by a million-dollar privacy protection guarantee.

### **Out of State:**

**Alpha Nodus, Inc.**, ([www.alphanodus.com](http://www.alphanodus.com)) Austin, TX., there is a seismic shift taking place in healthcare and they are on a mission to help their partners, automate and accelerate every patient journey from booking to care, delivering their vision of just in time care.

**Aperiomics, Inc.**, ([www.aperiomics.com](http://www.aperiomics.com)), Sterling, VA., the company's mission is to advance healthcare and revolutionize microbial identification to improve human health. Aperiomics' Clin-Patho™ combines deep sequencing and proprietary bioinformatics to identify nearly 40,000 microorganisms in patient samples. Their cutting-edge technology is delivered as a service, detecting every known bacterium, virus, parasite, and fungus.

**Array Analytics**, ([www.array-analytics.io](http://www.array-analytics.io)), Washington, D.C., the company specializes in providing a Dynamic Planning Platform for Healthcare Business Decisions. Pivotal is a map-based, claims driven analytics platform equipped with a unique framework that empowers users to rapidly develop business plans, update those plans on-demand, and share them with key stakeholders. The platform helps to reduce risk by aggregating all the data critical to making informed decisions, ultimately accelerating business planning by enabling health leaders to be agile.

**Hygge Power, Inc.**, ([www.hyggepower.com](http://www.hyggepower.com)), Boulder, CO., the company develops energy solutions that empower electricity consumers to save money, reduce GHGs, and avoid unexpected failures. These solutions also enable utilities to advance to the most resilient, flexible, and cleanest grid, thus reducing global warming and increasing reliability.

**Lineus Medical**, ([www.lineusmed.com](http://www.lineusmed.com)), Fayetteville, AR., is the maker of SafeBreak Vascular. A breakaway connector that fits into peripheral IV lines that is designed to separate when a damaging level of force is placed on the IV line. Upon separation, valves on both ends of SafeBreak close to stop the flow of fluids. On the patient side, a valve closes to prevent blood loss. And on the IV pump side, a valve closes to stop the flow of medication which also causes the IV pump to alarm. The nurse throws away the separated SafeBreak, installs a new sterile one, and restarts the IV. With IV lines placed on up to 90% of patients entering the hospital and peripheral IV insertion being the most commonly performed invasive procedure throughout the world's hospitals, the number of patients impacted and the costs of IV failure are both staggering.

**mesur.io, Inc.**, ([www.mesur.io](http://www.mesur.io)), Chapel Hill, N.C., the company has created the Earthstream® Platform, using automated machine learning (AutoML) and artificial intelligence (AI) to solve global problems that are impacted by climate and environmental conditions. Their advanced risk modeling provides actionable data to support operators in real-time. The market segments we are focused on are agriculture, food security and food supply chain, and COVID-19/biological threats.

**Optimus Technologies**, ([www.optimustec.com](http://www.optimustec.com)), Pittsburgh, PA., the company manufactures The Vector System, an advanced fuel system technology that upgrades diesel engines to operate on 100% biodiesel (current engines are restricted to a 20% blend). Biodiesel reduces carbon emissions to near-zero levels due its biogenic nature. The Vector System is targeted to heavy duty fleet applications that are challenging or impossible to achieve emission reductions in a cost-effective manner through other means (electrification, natural gas, hydrogen). Optimus' goal is to help fleets reduce operating costs, eliminate carbon emissions, and meet long-term sustainability targets in a cost-effective way.

**Optipulse, Inc.**, ([www.optipulse.com](http://www.optipulse.com)), Albuquerque, NM., the company has patented and demonstrated a new light source for communications and sensing. Defined as an optical wireless provider, OptiPulse expects to be an unrivaled supplier of a safe, reliable, affordable, wireless, high-speed backhaul as an alternative to current RF mmWave and microwave devices. With its new inexpensive, compact light source. OptiPulse can send more data with less energy safely than current Line of Sight wireless links.

**Wellview, Inc.**, ([www.wellviewhealth.com](http://www.wellviewhealth.com)), Nashville, TN., is a digital health and virtual care company using technology to change the delivery of proactive health care related to consumer behaviors, preventive health, and chronic care management via Wellview's proprietary, consumer centric application. The company operates with a fully remote team. Wellview works primarily with mid-market (500-10,000 employee lives) self-insured employers to engage employees in health resources resulting in improved clinical outcomes and reduced health costs.

## **International**

**Macco Robotics**, ([www.macorobotics.com](http://www.macorobotics.com)), Sevilla, Spain, is a company specialized to developer robots for Food Tech Sector. Their robots prepare and serve food and beverages without human contact, take orders from the kitchen or bar to the tables and disinfect the spaces working together with the people.



**About the Florida Venture Capital Conference:** For 30 years the Florida Venture Forum has hosted the annual Florida Venture Capital Conference, the largest venture capital event in Florida and one of the largest in the United States. Each year the event draws a “who’s who” of venture capital industry players, including more than 200 investors from over 100 funds, venture debt providers, investment bankers, corporates, and professionals from law, accounting and other fields active in the innovation ecosystem. The 2021, all-virtual event is on track to be the most well attended in the Forum’s history. For more information, visit: <https://flventure.org/2021-florida-venture-capital-conference/>

**About the Florida Venture Forum:** The Florida Venture Forum is Florida’s largest statewide support organization for investors and entrepreneurs, helping companies with headquarters, operations or supply chain in Florida connect with sources of capital from across the country. Since 1984 over 1400 companies have presented at Forum events and have gone on to raise upwards of \$10B in equity capital and contribute well over \$15B in economic value to Florida and beyond. The Forum’s 200+ members represent a “who’s who” of venture capital and private equity dealmakers, including and equity and debt investors at all stages, as well as major law, accounting, and investment banking firms, and large corporates active in the innovation ecosystem. The Forum provides programs and programming statewide throughout the year in addition to hosting major annual conferences like the Florida Venture Capital Conference, the Statewide Collegiate Start Up Competition, the Early Stage Capital Conference, and industry-focused events including aerospace and healthcare. For more information, visit: <http://www.flventure.org>

# # #

